



## United Rentals Deploys Air-Weigh Scales Fleetwide

Eugene, Oregon – United Rentals, the world’s largest rental company with more than 750 rental locations and over 1,500 class 8 transport vehicles, has selected Air-Weigh to supply on-board scales for all new equipment purchases and for retrofit of their existing transport fleet.

Through town hall meetings with dispatchers and drivers, United Rentals learned that being able to monitor axle weight and gross vehicle weight as part of the loading process would provide significant operational cost savings. By no longer wasting time going off-site to platform scales, they determined overall efficiency would be improved and they would substantially reduce or eliminate over-weight tickets and under-loading.



At one such United Rentals location, a driver would drive to a local mill to check-weigh before delivering rental equipment. The backhauls from jobsites were even more difficult. Even if the gross weight was legal there was always the chance of being over axle. With Air-Weigh scales installed, the driver now loads and drives straight to the delivery site or back to the United Rental branch location.

“We are proud to be part of United Rentals’ strategy to increase the efficiency and utilization of their fleet with on-board scales,” said Martin Ambros, president of Air-Weigh. "With Air-Weigh 5800 Series tractor and trailer scales on their rental transport equipment, United Rentals now provides their drivers with the ability to properly load their truck or trailer quickly and efficiently right on-site. United Rentals has implemented a solution that also offers value to their customers by eliminating equipment drop-off or pick-up delays due to legalizing axle weights, while at the same time eliminating the costs of overweight fines.”

Air-Weigh scales are the industry-leading on-board weighing product, saving fleets world-wide time and money by providing accurate and reliable weights right at the loading site. Air-Weigh’s innovative and accurate scale products are available in a wide variety of configurations for both tractors and trailers.

### **About United Rentals**

United Rentals, founded in 1997, is the largest equipment rental company in the world, with more than 750 branch locations throughout the United States, Canada, and Mexico. Their diverse customer base includes construction and industrial companies, utilities, municipalities, and homeowners. Available are 600 different types of name brand equipment with a total original cost of \$3.9 billion, shared through state-of-the-art information technology. For more information visit [www.unitedrentals.com](http://www.unitedrentals.com)

### **About Air-Weigh**

Air-Weigh, founded in 1995 and based in Eugene, Oregon, provides on-board electronic scales for numerous vehicle types in the transportation industry. With Air-Weigh scales, fleets in a wide variety of applications worldwide are able to reduce operational costs while increasing overall efficiency. For more information, go to [www.air-weigh.com](http://www.air-weigh.com)

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